META-125632859 SERFF Tracking Number: State: Arkansas State Tracking Number: Filing Company: 38854 Metropolitan Life Insurance Company.

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

G08-23/G08-23 Project Name/Number:

Filing at a Glance

Company: Metropolitan Life Insurance Company.

Product Name: Group Long-Term Care SERFF Tr Num: META-125632859 State: ArkansasLH

Insurance Advertising

TOI: LTC03G Group Long Term Care SERFF Status: Closed State Tr Num: 38854 Sub-TOI: LTC03G.001 Qualified Co Tr Num: G08-23 State Status: Filed-Closed Co Status: Filing Type: Advertisement Reviewer(s): Harris Shearer Author: Mary Rinaldi Disposition Date: 07/23/2008

> Date Submitted: 05/02/2008 Disposition Status: Filed-Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

General Information

Re: MetLife Filing No. G08-23

Project Name: G08-23 Status of Filing in Domicile: Authorized

Project Number: G08-23 Date Approved in Domicile: Requested Filing Mode: Review & Approval **Domicile Status Comments:**

Explanation for Combination/Other: Market Type: Group Previous Filing Number: W00-37 TO Submission Type: Resubmission

Group Market Size: Small and Large Overall Rate Impact:

Group Market Type: Employer Filing Status Changed: 07/23/2008 State Status Changed: 07/23/2008 Deemer Date: Corresponding Filing Tracking Number:

Filing Description:

Metropolitan Life Insurance Company ("MetLife") Group Long-Term Care Insurance Advertising

NAIC Company No. 65978 - FEIN No. 13-5581829

Dear Sir/Madam:

SERFF Tracking Number: META-125632859 State: Arkansas
Filing Company: Metropolitan Life Insurance Company. State Tracking Number: 38854

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

Project Name/Number: G08-23/G08-23

We enclose for filing electronic copies of the group long-term care advertising materials described below. The material are intended for use with the following previously approved group long-term care policy forms G.LTC197 approved September 28, 1998, G.LTC1597 approved September 1, 1998, and GPNP99-LTC approved February 22, 2000.

The advertising material is similar to Form ADF#488.00 previously filed with your Department March 22, 2001...

Advertising Form Number Brief Description of Invitation to Inquire Advertising Material ADF#488.00(rev.01/08) Closer Look Poster

Please advise us of your action on this submission in accordance with your usual procedures.

If you have any questions or comments, please do not hesitate to contact me.

Sincerely,

Mary J. Rinaldi

Consultant-Compliance Marketing/AD

Company and Contact

Filing Contact Information

Mary Rinaldi, Consultant- Compliance mrinaldi@metlife.com

MKTG/AD

Green Farms Road (203) 221-3859 [Phone]

Westport, CT 06880

Filing Company Information

Metropolitan Life Insurance Company. CoCode: 65978 State of Domicile: New York

1MetLife Plaza Group Code: -99 Company Type: Life Long Island City, NY 11101-4015 Group Name: State ID Number:

(111) 111-1111 ext. [Phone] FEIN Number: 13-5581829

Filing Fees

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

Project Name/Number: G08-23/G08-23

Fee Required? Yes
Fee Amount: \$25.00
Retaliatory? No

Fee Explanation: per form

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Metropolitan Life Insurance Company. \$0.00 05/02/2008

CHECK NUMBER CHECK AMOUNT CHECK DATE 000917726 \$25.00 04/25/2008

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

Project Name/Number: G08-23/G08-23

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed-Closed	Rosalind Minor (FM)	07/23/2008	07/23/2008

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

Project Name/Number: G08-23/G08-23

Disposition

Disposition Date: 07/23/2008

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

Project Name/Number: G08-23/G08-23

Item Status Public Access Item Type Item Name NAIC Form Filed-Closed Yes **Supporting Document** Explanation of variables Filed-Closed Yes **Supporting Document Cover Letter** Filed-Closed Yes **Supporting Document** Closer Look Poster Filed-Closed Yes **Form**

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

Project Name/Number: G08-23/G08-23

Form Schedule

Lead Form Number: ADF#488.00(rev.01/08)

Review	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Status	Number			Data		
Filed-	ADF#488.	0 Advertising Closer Look Poster	Revised	Replaced Form #:	0	ADF#488.00-
Closed	0(rev.01/0	8		ADF#488.00		Rev.0108_Clo
)			Previous Filing #:		serLookPoste
				W00-37 TO		r.pdf

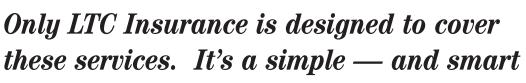
Take A Closer Look...

[It's new...]

[Long-Term Care Insurance (LTCI) is a [new and] valuable voluntary benefit.]

It's important...

- [LTC services today can cost as much as \$165,564.1]
- Nearly half of all Americans will need long-term care services at some point in their lives, and one in five Americans over the age of 50 is at a high risk of needing long-term care services in the next 12 months.²
- Your medical and disability income insurance, and even Medicare, were not primarily designed to cover the potentially high costs of long-term care services.]



— way to help protect your [assets and your savings] from being [spent on/depleted by] paying for long-term care services.

Be smart. Consider it now/today!

- Premium rates are based in part on your age so it may make sense to enroll before your next birthday.
- You'll get group rates.
- It's easy to [enroll]. In fact, if you [apply/enroll] now, you won't have to submit proof of good health.]
- This [special] enrollment period ends
- Get all the information you need [visit www.metlife.com/mybenefits or call **1-800-438-6388**] for an [Information] Kit today!
- [Come to /Join us] for the [employee awareness meeting where you can get answers to all of your questions about the MetLife Long-Term Care Insurance plan.

Date —
Time ————
Location —
(Bring your enrollment materials with you)]

Long-Term

Care Insurance

1 Based on an average nursing home stay of 2.4 years "Nursing Home Use by "Oldest Olds" Sharply Declines, The Lewin Group, 2006 at an average annual national cost of over \$68,985, "The MetLife Market Survey of Nursing Home and Assisted Living Costs," Mature Market Institute, October 2007. Actual costs will vary by geographical area. 2 "Consumer Information About Long Term Care: A Guide for Families," National Center for Assisted Living, as of 2003.

Like most group long-term care insurance policies, Metropolitan Life Insurance Company ("MetLife") group policies contain certain exclusions, waiting periods, reductions of benefits, limitations and terms for keeping coverage in force. This coverage is guaranteed renewable. This means that once coverage (a certificate) is issued, its premiums will increase only as a result of an increase made on a class-wide basis. Coverage may not be cancelled due to your individual age or a change in health. Call MetLife at 1-800-438-6388 for cost and complete details. Insurance Policy forms G.LTC197, G.LTC1597 or GPNP99-LTC.



Metropolitan Life Insurance Company

© 2008 MetLife, Inc. Metropolitan Life Insurance Company, New York, NY 10166

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

Project Name/Number: G08-23/G08-23

Rate Information

Rate data does NOT apply to filing.

SERFF Tracking Number: META-125632859 State: Arkansas
Filing Company: Metropolitan Life Insurance Company. State Tracking Number: 38854

Company Tracking Number: G08-23

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance Advertising

Project Name/Number: G08-23/G08-23

Supporting Document Schedules

Review Status:

Satisfied -Name: NAIC Form Filed-Closed 07/23/2008

Comments: Attachment:

 ${\sf AR _NAIC_Group.pdf}$

Review Status:

Satisfied -Name: Explanation of variables Filed-Closed 07/23/2008

Comments: Attachment:

EOV_ADF#488.00-Rev.0108 Take A Closer Look Poster.pdf

Review Status:

Satisfied -Name: Cover Letter Filed-Closed 07/23/2008

Comments: Attachment:

AR_G_Filing Letter .pdf

Life, Accident & Health, Annuity, Credit Transmittal Document

Reset Form

1.	Prepared for the State of	ARKANSAS					
2.	Department Use Only						
2.	State Tracking ID		Бераги	ient Ose Omy			
3.	Insurer Name & Address	Domicile	Insurer License Type	NAIC Group	NAIC#	FEIN#	STATE#
Long 57 G	opolitan Life Insurance Company -Term Care Insurance Division reens Farms Road port, CT 06881-9909	New York	A&H	241	65978	13-5581829	
4.	Contact Name & Address	Telephone	#	Fax#		E-mail Address	
Mary J. Rinaldi		203.221.3859		203.221.6573		mrinaldi@metlif	e.com
5.	Requested Filing Mode	Mode Review & Approval					
6.	Company Tracking Number:	G08- 23					
7.	New Submission ☐ Resubmission ☐ Previous file #						
		☐ Individual ☐ Franchise					
8.	Market	Group	Group Small				
9.	Type of Insurance	LTC03G	Group Long-T	erm Care Insura	nce		
10.	Product Coding Matrix Matix Filing Code	LTC03G	.001 - Qualified				

Effect	ive March 1, 2007	
11.	Submitted Documents	FORMS
12.	Filing Submission Date	May 2, 2008
13.	Filing Fee (If required)	Amount \$25.00 . Check Date April 25, 2008 Retaliatory ☐ Yes ☒ No Check Number 000917726
14.	Date of Domiciliary Approval	NA New York does not require LTCI advertising to be filed.
15.	Filing Description:	GROUP LONG-TERM CARE INSURANCE ADVERTISING MATERIAL(S)
15.	Filing Description: PLEASE SEE COVER LETTE	
	PLEASE SEE COVER LETTE	
16.	PLEASE SEE COVER LETTE	View Complete Filing Description
16. I HE	PLEASE SEE COVER LETTE	View Complete Filing Description wed the applicable filing requirements for this filing, and complies with all applicable
16. I HE statu	PLEASE SEE COVER LETTE Certification (If required) REBY CERTIFY that I have revie	View Complete Filing Description wed the applicable filing requirements for this filing, and complies with all applicable

17.		Form Fil	ling Attachment				
This filing transmittal is part of company tracking number G08-23							
This	filing corresponds to rate filing company t	racking number					
	T	T =	Т				
	Document Name	Form Number		Replace Form Number			
	Description			Previous State Filing Number			
01		ADF#488.00	⊠ Initial	ADF#488.00			
	Closer Look Poster	(rev.01/08)	☐ Revised ☐ Other				
02			Initial				
			☐ Revised				
			Other				
03							
			☐ Revised				
			Other				
04			☐ Initial				
			☐ Revised				
			Other				
05							
			Revised				
			Other				
06			☐ Initial				
			Revised				
			Other				
07							
			Revised				
			Other				
08			☐ Initial				
			Revised				
			Other				
09			Initial				
			☐ Revised				
			Other				
10							
			Revised				
			Other				
1.1							
11			☐ Initial				
			Revised				
			Other				

LH FFA-1

12

☐ Initial
☐ Revised
☐ Other

18.	Rate Filing Attachment				
This filing transmittal is part of company tracking number					
This filing corresponds to form					
Overall percentage rate impact					%
	Document Name Description	Affected Number			Previous State Filing Number
01	•			New	
				☐ Revised Request +%% ☐ Other	
02				□ New □ Revised Request +%% □ Other	
03				□ New □ Revised Request +%% □ Other	
04				□ New □ Revised Request +%% □ Other	
05				New	
06				New	
07				New	
08				New	
09 LH RFA-1				New	

2007 National Association of Insurance Commissioners



Metropolitan Life Insurance Company NAIC: 241-65978

EXPLANATION OF VARIABLE MATERIAL

INVITATION TO INQUIRE TAKE A CLOSER LOOK POSTER EOV

FORM NUMBER: ADF# 488.00(Rev.01/08)

There are two types of variable material set forth in brackets within the enclosed form. These are:

- 1. Illustrative material: and
- 2. Specific variable material

ILLUSTRATIVE MATERIAL

Illustrative material consists of entries such as logos, numbers, names, company names, group numbers, phone numbers, street addresses, website addresses, administrative codes and dates which may be varied.

Design (look) of material may vary. For example, photos may be inserted or removed, color scheme may be one, two, three or four-color, and size and format may be adjusted. Design changes will not affect the specific variable material or the text included in the piece.

SPECIFIC VARIABLE MATERIAL

Specific variable material is marked as numerical items within the enclosed form. Specific items marked will be changed only as indicated in the explanations set forth below.

Section GENERAL	Item General	Explanation All statistical information and accompanying sources may be updated to reflect the most current, up-to-date information.
	1	Item may appear as shown, may be deleted or may be revised to show one of the following:
		Client Name and/or Group Long-Term Care Insurance (LTCI) Plan.
		OR
		Client Name and/or Group LTCI Plan.

GENERAL (CONTINUED)	2	Item will appear as shown or may revised to add a list of eligible classes. Eligible classes are determined on a case by case basis.
		Long-Term Care Insurance (LTCI) is a [new and] valuable voluntary benefit [for employees, spouses and retirees].
		OR
		Long-Term Care Insurance (LTCI) is a valuable voluntary benefit [for employees, spouses and retirees].
	3	The words "new and" will appear as shown in this sentence or may be deleted if the poster is used outside an initial enrollment period, when guaranteed issue is not available or offered.
	4	Item will appear as shown or may be revised to include any of the following: assets, income, savings, 401k, 403b, investments and/or retirement plans.
	5	Item will appear as either "spent on" or "depleted by".
	6	Item may appear as shown, may be revised to remove "Be Smart." or may show as one of the following:
		Be Smart. Consider it now!
		OR
		Be Smart. Consider it today!
	7	Item may appear as shown, may be deleted or may show the following:
		Your rates are based on group rates.
	8	Item may appear as shown or may be revised to read "apply" when guaranteed issue is not available.
	9	Item may be revised to read "apply now" if full underwriting or simplified issue is required or "enroll now" if guaranteed issue is available. Item may also be deleted.

GENERAL (CONTINUED)	10	Item may appear as shown or may be revised to show the new hire, guaranteed issue, simplified issue or full underwriting requirements for each group. Such as:
		It's easy to [enroll]. In fact, if you [apply/enroll] now, you won't have to submit proof of good health. [Eligible retirees and family members] require [evidence/proof] of insurability.
		OR
		It's easy to [enroll]. In fact, if you [apply/enroll] within [XX days of hire], you won't have to submit proof of good health. [Eligible retirees and family members] require [evidence/proof] of insurability.
		OR
		It's easy to [enroll]. In fact, there are no health questions asked if you enroll within [XX days of your date of hire]! [You are guaranteed coverage as long as you are actively at work on your effective date [of coverage].
	11	Eligible classes and New Hire periods are determined on a case by case basis. Item may appear as shown or may be deleted.
		The term "special" refers to the employees' ability to be approved for coverage without having to answer any health questions or only limited health questions. The term "special" does not refer in any way to rates being offered.
	12	Item will appear as shown or may be revised to show either the website information or phone number.
	13	Item will appear as shown or may read "Enrollment" or "Application".
	14	Item will appear as either "Come to" or "Join us"
	15	Item will appear as is or may be revised to read "webinar(s)", "web meeting(s)", "webinar session(s)", "enrollment meeting(s)" or "enrollment session(s)".
	16	The word employee may appear as is or may be revised to show how a client refers to their employees (i.e., members, associates,etc.) Item will appear as shown, may be revised to show webinar meetings/sessions or may be deleted if the company is not having webinar or onsite meetings.
	17	Item will appear as shown or may be deleted if the company is not having onsite meetings.

Metropolitan Life Insurance Company 57 Greens Farms Road, Westport, CT 06880 Tel 203 221-3859 Fax 203 221-6573 Mrinaldi@metlife.com



Mary J. Rinaldi Long-Term Care

May 2, 2008

Commissioner of Insurance Arkansas Insurance Department 1200 West 3rd Street Little Rock, Arkansas 72201-1904

Re: MetLife Filing No. G08-23

Metropolitan Life Insurance Company ("MetLife") Group Long-Term Care Insurance Advertising NAIC Company No. 65978 - FEIN 13-5581829

Dear Sir/Madam:

We enclose for filing electronic copies of the group long-term care advertising materials described below. The material are intended for use with the following previously approved group long-term care policy forms G.LTC197 approved September 28, 1998, G.LTC1597 approved September 1, 1998, and GPNP99-LTC approved February 22, 2000.

The advertising material is similar to Form ADF#488.00 previously filed with your Department March 22, 2001..

Advertising Form Number ADF#488.00(rev.01/08)

Brief Description of Invitation to Inquire Advertising Material Closer Look Poster

The NAIC Form is enclosed and the filing fee check has been mailed to your Department.

Please advise us of your action on this submission in accordance with your usual procedures.

If you have any questions or comments, please do not hesitate to contact me.

Sincerely,

Mary J. Rinaldi

Mary J. Benilli

Consultant-Compliance Marketing/AD